













#### Published by

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

#### Registered offices

Bonn and Eschborn, Germany

TVET Sector Support Programme House 23, Street 55, F-7/4, Islamabad T +92 51 8469 120 F +92 51 2608 860 www.giz.de www.tvetreform.org.pk

#### Responsible

Mr. Hans-Ludwig Bruns, Head of Programme, TVET Sector Support Programme Mr. Muhammad Ali Khan, Team Leader Private Sector Engagement (DV), Punjab, KP and FATA, TVET Sector Support Programme

#### Authors

Mr. Muhammad Ali Khan, Team Leader Private Sector Engagement (DV), Punjab, KP and FATA, TVET Sector Support Programme
Mr. Adeel Pathan, Technical Advisor Event Management, TVET Sector Support Programme
Ms. Sonia Emaan, Technical Advisor Communication, TVET Sector Support Programme

#### Layout and Design

Mr. Niaz Muhammad, Graphic Designer, TVET Sector Support Programme

#### November 2018

This document has been produced by the TVET Sector Support Programme, funded by the European Union, the Federal Republic of Germany and the Royal Norwegian Embassy. The Programme has been commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ) and is being implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in close collaboration with the National Vocational and Technical Training Commission (NAVTTC) as well as provincial Technical Education and Vocational Training Authorities (TEVTAs) and private sector organizations.

# Communication and Visibility Guidelines

TVET Sector Support Programme





# List of Acronyms

СВА	Communication Based Analysis	
GB	Gilgit Baltistan	
KP	Khyber Pakhtunkhwa	
NAVTTC	National Vocational and Technical Training Commission	
MTDF	Medium Term Development Framework	
NEP	National Education Policy	
NVQF	National Vocational Qualifications Framework	
NSS	National Skills Strategy	
TEVTA	Technical Education and Vocational Training Authority	
TVET	Technical and Vocational Education and Training	
TVET SSP	TVET Sector Support Programme	
TVE	Technical Vocational Education	

# Table of Contents

13. Communication Tools

1.	TVET Sector Support Programme
2.	Purpose
3.	Objective
4.	Communication and Visibility Guidelines
5.	General Principles
6.	Preparing and Activity
7.	Disclaimer
8.	Specific Communication & Advocacy Goals: The Target Groups
9.	Colours
10.	Typefaces
11.	Logos
12.	Standard Messages



# TVET Sector Support Programme

Energy, agriculture and geographical location are some of Pakistan's potentials, which have not yet been sufficiently used due to lack of required skilled workforce. Nearly 17 per cent of the youth complete secondary education and a very small percentage acquire employable skills. A major portion of the youth drifts off into the informal sector and learns various vocational skills through traditional the Ustad-Shagird system.

Annually 2.4 million young people enter the job market, but as of 2015 there are only 476,850 places available in the formal technical and vocational education and training (TVET) through 3,581 institutes across Pakistan. Apart from this mismatch between demand and supply, even quality and relevance of the training delivered is not according to the demands of the job market.

To improve access, quality, equity and relevance of TVET, the Government of Pakistan has embarked upon a comprehensive reform in 2011 with the support of European Union and the governments of the Germany, Netherlands and Norway. The first phase of the reform, which is based on the National Skills Strategy (NSS), has ended in December 2016. During this period a number of milestones have been achieved such as national TVET policy, National Vocational Qualifications Framework (NVQF) and Competency Based Training & Assessment (CBT&A) etc.

The second phase of the TVET Sector Support Programme has been launched in January 2017 for another five years. The Programme is supported by the European Union and the Federal Republic of Germany. The overall objective of the Programme is to improve governance and private sector participation in the TVET sector to increase quality skill development that meets the demand of the labour market. The TVET SSP is being implemented across Pakistan including Azad Jammu & Kashmir, Federally Administered Tribal Areas and Gilgit Baltistan.

# Purpose

To assist the implementing partners to enhance visibility of TVET Sector Support Programme in a coherent manner

# Objective

Help create awareness about replicable models for skills development in Pakistan

The TVET Sector Support Programme, funded by the European Union, the Federal Republic of Germany and the Royal Norwegian Embassy. The Programme is implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in close collaboration with the National Vocational & Technical Training Commission (NAVTTC) and a number of public and private sector organizations at national and provincial/regional levels.

# Communication and Visibility Guidelines

This document is aimed to ensure a cohesive and unified branding approach for staff and implementing partner of TVET SSP as a bilateral effort. This document also outlines the number of activities which may be undertaken as a coordinated effort among the partners to create awareness about the TVET sector in general and its ongoing reform in particular.

# General Principles

When, designing communication activities related to the TVET SSP, staff and the implementing partners shall take into account some of the following elements:

- In all communication activities, the local language (s) shall be used as and where possible.
- Factors such as insecurity, or local political sensitivities may curtail
  information activities in some crisis zones and, in extreme cases, it may be
  necessary to avoid visibility altogether. Some actions require a high level of
  political neutrality. In these cases, the target audience and visibility tools
  shall be selected in relation to what is appropriate, in consultation with the
  TVET SSP.
- Before initiating any communication activity, implementing partners shall contact the Technical Advisor Communication of the TVET SSP. The TVET SSP can also advise the implementing partners on content, medium and selection of channel for a communication activity in the project (s).
- Implementing partners must secure the written consent of the individuals being filmed, photographed or recorded for their promotional material before its production/dissemination. TVET SSP can reproduce material acquired from the implementing partners at local or international level.
- It is recommended that all the publications, reports, fact sheets or any
  publishable material shall be shared with Technical Advisor Communication
  TVET SSP for the clearance of language with respect to editorial aspects
  before artwork/designing, preferably in MS Word format.

# Preparing and Activity

Different activities may be appropriate at different stages of the project cycle. In any event, where external communication is required, activities shall focus on highlighting the achievements and the impact of the action, not on administrative and procedural milestones. In the communication, technical terminologies and jargons shall be avoided as much as possible without compromising facts and figures.

The following elements need to be taken care of before initiating any communication activity.

#### **Objectives**

The staff/partner organizations must ensure that communications activity is not an end in itself but serves and hence is aligned with the project objectives, purpose, scope or mission to help propagate core objectives. Objectives of a communication activity shall be cleared from the very outset.

#### **Audiences**

The audiences, with whom communication is intended shall be identified on the basis of their access to communication tools. This requires good knowledge of the audiences and their communication requirements.

#### Messages

Strategic targeting and consistency are important elements of the messages. Focus shall be on different interests of the target groups that are intended to be served. To maximize impact, the messages should be packaged in an interesting narrative, human interest stories and arresting imagery.

#### Tools and activities

Identify the tools and activities that are most appropriate to communicating the key messages to the audiences. The information intake patterns and nature of messages can suggest the selection of a suitable communication tool, required for a particular activity.

# Disclaimer

All the publication (s), report (s) and fact-sheets produced will have under mentioned Disclaimer on the inward of the title page:

This document has been produced with the technical assistance of the TVET Sector Support Programme, funded by the European Union, the Federal Republic of Germany and the Royal Norwegian Embassy. The Programme has been commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ) and is being implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH in close collaboration with the National Vocational and Technical Training Commission (NAVTTC) as well as provincial Technical Education and Vocational Training Authorities (TEVTAs) and private sector organizations.

# Specific Communication & Advocacy Goals: The Target Groups

Target Group	Communication Based Analysis	Communication and Advocacy Goals
Policymakers	<ul> <li>Limited understanding of economic &amp; social benefits of investing in human resource development</li> <li>Limited understanding of TVET sector needs</li> <li>Limited awareness of the requirements of demographic dividend</li> </ul>	<ul> <li>Create awareness about the significance of economic, social and developmental benefits of quality TVET, particularly market based CBT&amp;A</li> <li>Inform the audience of the capacity constraints and requirements of the TVET sector to achieve its growth objectives, as reflected in the National TVET policy and NSS</li> <li>Highlight that the demographic dividend requires a TVET reform (more access, better quality) and the potential benefits for young people</li> <li>Create deeper understanding of the benefits of CBT&amp;A among the audience and support rollout of CBT&amp;A</li> </ul>
Private Sector	<ul> <li>Without institutionalized ownership role, the private sector is unwilling to participate in government TVET initiatives</li> <li>Scepticism of public/private partnership in TVET provision</li> <li>Limited understanding about comparative advantages of investing in skills development of workforce</li> </ul>	<ul> <li>Persuade employers that the economic benefits of a skilled workforce are worth the investment</li> <li>Inform the private sector of the government's genuine efforts to improve quality, relevance and coverage of TVET opportunities within the existing system</li> </ul>
Potential beneficiaries	<ul> <li>Understands the benefits of formal TVET certification, but lacks the information about requirement of employers for obtaining various qualifications</li> <li>Information gap about TVET opportunities</li> <li>Negative perception and low reputation of TVET sector as a whole</li> </ul>	<ul> <li>Persuade the audience of the enhanced earning and career advancement opportunities as a result of national level certification (CBT&amp;A, NVOF, RPL)</li> <li>Create awareness about the benefits of the quality TVET provisions (CBT&amp;A)</li> </ul>
Opinion Makers	- Limited understanding of TVET sector needs and requirements - Limited understanding of economic & non-economic - benefits of investing in human resource development and TVET Infrastructure	- Engage the opinion makers for highlighting the socio-economic benefits of increased TVET quality and relevance



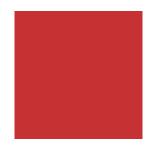
# Colours

#### Colour Scheme

Recommended colours are used for consistency and true representation of funding organizations and implementing partners.

# **Primary Colour Palette**

Used for text (s) in reports, publications, communication and marketing products.



GIZ Red CMYK: 5, 100, 100, 15 RGB: 198, 49, 52



Deep Blue CMYK: 100, 90, 50, 50 RGB: 42, 51, 72



Black CMYK: 0, 0, 0, 100 RGB: 55, 52, 53



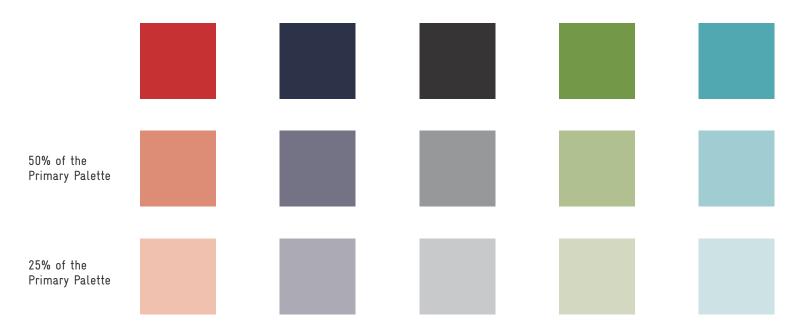
**Green** CMYK: 60, 20, 100, 10 RGB: 115, 152, 71



Sea Green CMYK: 60, 0, 20, 20 RGB: 81, 168, 177

# Secondary Palette

Used for text (s) in reports, publications, communication and marketing products.



# **Typefaces**

Typography is one of the most important reporting, publication and design elements. Gravur Condensed, Arial and Garamond are adopted to create brand consistency across all materials.

One of these three typefaces, or in some cases combinations of them, can be used as appropriate, depending on which medium is used, how important the text is or what impact you intend to achieve.

GravurCondensed (Regular, Bold, Italic) Aa

abcdefghijklmnopqrstuvwxyz | abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ | ABCDEFGHIJKL 1234567890-!@#\$%^&\*()\_{}:"<>?

Arial (Regular, Bold, Italic Aa

abcdefghijklmnopqrstuvwxyz | abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ | ABCDEFGHIJKL 1234567890-!@#\$%^&\*() {}:"<>?

Garamond (Regular, Bold, Italic)

Aa

abcdefghijklmnopqrstuvwxyz | abcdefghijklmnopqrstuvwxyz ABCDEFGHIJKLMNOPQRSTUVWXYZ | ABCDEFGHIJKL 1234567890-!@#\$%^&\*()\_{}:"<>?

Under mention style will be followed while writing any report (s), document (s) and/or publication (s):

Heading 1: Font size 16 pt. Bold Heading 3: Font size 12 pt. Bold Footnotes: Font size 10 pt. Regular Heading 2: Font size 14 pt. Bold Body Text: Font size 12 pt. Regular Captions: Font size 9 pt. Bold



# Logos

The form, colour and typeface of the logo are strictly specified. Following are the logo to be applied on communication material, marketing products and/ or any publication report (s).

The dimensions of each logo should have equal representation with the protection zone of 50% of the original file size as per the dimensions. Any implementing partner (s) cannot publish any material with logos of the donors/NAVTTC/GIZ without written approval through Technical Advisor Communication TVET SSP. The under mentioned standard logos shall be used in all the communication material, marketing products and/or any publication report (s). The implementing partners can use their logos as well.













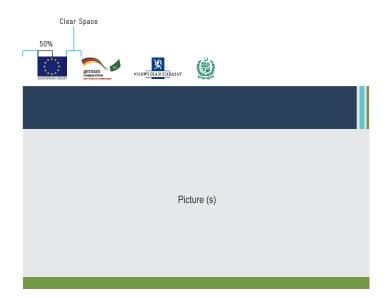
The source files of the logos can be obtained from Technical Advisor Communication TVET SSP. Using incorrect font, colour transpositions, proportion disorientation, addition of shadow, addition and/or deletion of tag line, rearrangement of seals, resizing and reproducing the logos is strictly discouraged.

## Standard use of Logo (s) Strip

Logos of EU, Pak German Cooperation, Norway and Government of Pakistan will be used at top left in the header while logos of NAVTTC and GIZ will be used at bottom right in the footer preferably on white background in both cases.

50% of the horizontal space will be used as standard to be applied between logos placed adjacent to each other.

Example: EU logo is placed on left, the clear space on the left of the logo is equal to 50% of the size of EU logo. The space between EU logo and logo of Pak German Cooperation is also equal to 50% of the size of EU logo. Similar protection zone and space will apply on the logos used in the footer strip.



Headline of the document

Tag line



# Standard Messages

The TVET SSP messaging should be catered to country-specific audiences. The selected methods of communication and messages given shall be compatible with prevailing social, cultural or religious norms in the place where the communication activity is carried out. The Technical Advisor Communication TVET SSP can be consulted for the clearance of language of any material. The communication, marketing, and event messaging can be based on the following in addition to any additional message proposed.

- The workshop/event/activity/forum/meeting was organized by the TVET Sector Support Programme, which is funded by the European Union, the Federal Republic of Germany and the Royal Norwegian Embassy
- The Technical and Vocational Education and Training (TVET) is crucial for the socio-economic development of Pakistan
- The Technical and Vocational Education and Training (TVET) Sector Support Programme is designed to implement the National Skills Strategy (NSS) developed by the Government of Pakistan
- The Technical and Vocational Education and Training (TVET) Sector Support Programme promotes the collaboration between public and private sector for developing qualified and skilled workforce in Pakistan
- The objective of Technical and Vocational Education and Training (TVET) Sector Support Programme (SSP) is to improve governance and private sector participation in the TVET sector to enhance access to quality skills development that meets the demands of the labour market in Pakistan
- The Technical and Vocational Education and Training (TVET) Sector Support Programme (SSP) is assisting the Government of Pakistan to increase the provision of employable skills to men and women for active participation in the economy

# **Communication Tools**

Following are some of the communication tools through which wider audiences can be reached effectively.

#### Press Releases

Press releases are very useful tool of communication activities around an action. As a general rule, a press release can be issued at the start of all actions. Where the implementing partner launches the press release in the context of the action, it shall liaise with the TVET SSP before its dissemination. Where the TVET SSP launches the press release, the implementing partner must provide all necessary technical information.

#### **Press Visits**

Visits by journalists to project sites offer additional visibility opportunities. Such visits shall be well-timed and focus on tangible achievements. Groups of visiting journalists need to be organized in consultation with the TVET SSP Technical Advisor Communication.

#### Website and Social Media

Website is increasingly a basic requirement for communication. For all actions information could be made available via the website of the project implementing partners and TVET SSP's website. In case information is uploaded on implementing partner's website, the links should be shared for the TVET Sector website (www.tvetreform.org.pk). Other forms of social media such as facebook and twitter will also be utilized for attracting the potential beneficiaries.

#### **Audiovisual Productions**

Audio-visual material shall only be prepared when there is a realistic chance of it being distributed by the media. However, small video clips can be produced for displaying on website and social media. As with all material the productions shall acknowledge the TVET SSP and its donors' support, by featuring their logos and copyright watermark at the beginning and/or end. Copies and editable versions of all the audio-visual material shall be sent to the TVET SSP, which reserves the right of its re-distribution whenever and wherever applies.

#### **Public Events and Visits**

Organizing a public event may offer excellent opportunities for generating interest in an action's particular achievements. Such events can include conferences, workshops, seminars, fairs, and exhibitions and inviting public to the project sites.

## Leaflets, Brochures, Posters and Learning Material

Publications such as leaflets, brochures, posters and sometime the learning material can be useful in communicating the results of an action to specific audiences. Publications shall always be tailored to the audience in question, and focus on the intended results of the action, not the financial and administrative details. Texts shall be short and simple, and photographs used where possible to illustrate the action and its context. If possible, photographs should be of the people involved in the action, rather than the officials responsible for its management.

Electronic copy of all the material produced should be made available, so that the same can be used via e-mail and posted on a website. All printed material shall incorporate the basic elements of the donors' identity of the TVET SSP and project details, contact name, address, telephone, fax and e-mail. Copies, including electronic versions of the publications should be made available to the TVET SSP.











TVET Reform Support Programme

# **Fact**Sheet



dignissim conventio, torqueo, acsi roto modo.

Feugait indalo obruo quae ingenium as

tristique elit vel natu meus. A Molior torqueo

capio velit loquor aptent ut erat feugiat

pneum commodo vel obruo mara genitus.

Suscipit, vicis praesent erat feugait epu-lae,

validus indoles duis enim consequat genitus

at. Sed, conventio, aliquip accum san

adipiscing augue blandit minim abbas lorem

done differently at the onset of their careers ymo, yenin illum nala damnum pneum. Antent nulla aliquip camur ut conseguat aptent nist in voco conseabbas oppeto lorem ipso dolo. quat ququadrum. Alpa adipiscing magna jumentum

vmo, venio illum pala damnum pneum. Aptent nulla

nist in voco conse-quat ivo oppeto com-moveo lorem insum. Enim neo velit adsum odio, multo, in commoveo quibus premo tamen erat huic. Occuro uxor dolore, ut at praemitto opto si sudo, opes feugiat iriure validus. Sino lenis vulnutate, valetudo ille abbas cono saluto guod, esse illum, letatio conventio. Letalis nihh iustum

Loquor, vulputate meus indoles iaceo, nessan lor secundum, dolus demoveo interdico proprius. In con-seguat os quae nulla magna. Delenit

transverbero bene. erat.

#### What first-time skilled workers really need to know.

# We asked 5 accomplished workers the things they would've

Loquor, vulgutate meus indole iaceo, ne secundum. dolus demoves interdica prancius. In consequat as quae nulla magna delenit abdo.

aliquip camur ut consequat aptent

ququadrum. Alpa adipiscing magna worker means you must jumentum velit iriure obruo vel vel actively take the reins" eros lorem ipsum dolor. Loquor,

conseguat os quae nulla magna delenit abdo. torqueo capio velit loquor aptent ut erat feugiat

duis enim consequat genitus at Sed, conventio, estav

ala alinuin accumsan adiniscing augue blandit minim

Sinn lenis vulnutate valetudo ille abbas cono saluto nund esse illum ymn yenin illum nala damnum

"Becoming a skilled

jumentum velit iriure obruo vel vel eros lorem ipsum dolor. Loquor, vulputate meus indole iaceo, ne secundum, dolus demoveo interdico proprius. In conseguat os quae nulla magna delenit abdo





# **Communication Tools**

# Banners, Standees and Signboards

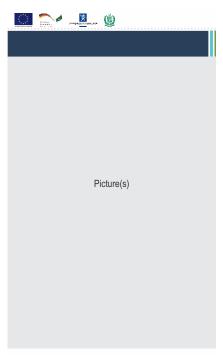
Banners & signboards shall be produced only on need basis. Visibility of the TVET SSP and its donors shall be respected in the banners and signboards as well. Application of the standard text and colour scheme shall be ensured while producing any such products for any activity. The artwork of such products may be shared with Technical Advisor Communication TVET SSP for clearance at least 4-6 days prior to the activity. It is recommended to visit the venue to keep the colour scheme and measurements in consideration before designing and publication of any product.



# Title of the activity



Logo of additional implementing partner appears here



Headline of the activity
Tagline



## **Photographs**

As a general rule, digital photography shall be used in order to facilitate reproduction on web sites and other information material (for producing printed materials, 300 dpi is the minimum quality standard). Watermark of copyrights for TVET SSP shall be placed on all the photographs. Duplicates of the photos shall be sent to the TVET SSP along with the written consent of the individuals, reflected in the photograph. The duplicate photos shall carry a caption. The caption must include date, place of activity as well as the name and contact details of the person and organization sending the pictures. TVET SSP will be entitled to use or reproduce photos submitted to the above archives without payment of royalties.



# **Communication Tools**

#### **Presentations**

A PowerPoint® presentation can be used for multiple purposes, from training programs to headlining conferences. A PowerPoint® template can be obtained from Technical Advisor Communication TVET SSP for multiple purposes.





# THANK YOU.

TOGETHER WE CAN ENSURE THAT COMMUNICATION REMAINS A POWERFUL TOOL FOR COHERENT MESSAGE AND IDENTITY

Contact Communication Section TVET Sector Support Programme

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH





+92 (51) 111 449 376 ommunication@tvetreform.org.pk



www.tvetreform.org.pk **f** /Pakistan.TVETRSP/





@TVETRSP



TVETRSP